



F I N C A S P A T A G O N I C A S  
B O D E G A T A P I Z

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February 19, 2013

Commissioner Douglas R. Lengenfelder  
President Commissioner, Cambria County  
200 S. Center Street  
Ebensburg, PA 15931

Re: Letter of Intent for Joint Venture Wine Project / Desired Use of Foreign Trade Zone

Dear Doug:

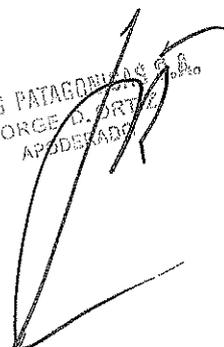
It was very nice to see you again and to meet your colleagues in Buenos Aires. From the feedback I received, I believe their first-hand look at our winery in Mendoza was a worthwhile visit.

In accordance with our discussions, I am writing this Letter of Intent to confirm our winery's interest in working with Cambria County and the private business leaders in your area to establish a mutually beneficial joint venture which simultaneously generates the economic stimulus and job creation you have stated as your priority as well as creating profitable business opportunities for both the U.S. enterprises and our winery. Specifically, we confirm our interest in:

- 1- Initiating bulk shipment of wines to Cambria County for the execution of consumer-ready packaging (i.e., bottling, corking, labeling) by Glades Pike Bottling at their planned Johnstown bottling facility;
- 2- Creating a single-point operation wherein the consumer-ready bottles prepared by GPB are transitioned in the same facility to W.C. McQuaide, Inc., for logistics, crating, routing and delivery to our distributors in the NE United States;
- 3- Collaborating with Cambria County in expanding market access for our products within Pennsylvania while pursuing the option of using the Foreign Trade Zone to further joint venture collaborations such as Canadian distribution.

We look forward to partnering with your local business leaders on this venture.

Respectfully,

  
F I N C A S P A T A G O N I C A S S. A. S.  
JORGE D. ORTIZ  
APODESDAD

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